

WELCOME TO AVON! YOU ARE PART OF A PROGRAM TO SIMPLIFY YOUR BUSINESS. ON YOUR INVOICE YOU WILL SEE...

ONE SIMPLE SHIPPING & HANDLING FEE

During this program you will be charged one simple shipping & handling fee whenever you place an order with Avon. Plus, when you become an eRepresentative or Leadership Representative, you will get:

- The eRepresentative suite of tools **FREE**
- Downline Manager **FREE**

This program runs from C-19 '10 through C-7 '11 (Trendsetter C-21 '10 through C-9 '11).



Order Size	Non-President's Recognition Program Members		President's Recognition Program Members	
	Preferred Fee for On-Time Orders	Standard Fee for All Other Orders	Preferred Fee for Regular Orders	Preferred Fee for All Other Orders
\$0 - 144	\$5.95	\$9.95	\$5.95	\$5.95
\$145 - 284	\$6.95	\$10.95	\$6.95	\$6.95
\$285 - 424	\$7.95	\$11.95	\$7.95	\$7.95
\$425 - 899	\$8.95	\$12.95	\$8.95	FREE
\$900 - 1,549	\$9.95	\$13.95	\$9.95	FREE
\$1,550+	\$10.95	\$14.95	\$10.95	FREE

Note: While you will not be charged a Customer Order Processing Charge, you will still need to report the number of Customers that you served with each order. Avon will include the Customer Order Processing Charge in the amount that is subject to applicable sales tax even though the Customer Order Processing Charge does not appear on your invoice. You may want to consider charging your Customers a 75¢ Customer Order Processing Charge as a way to offset the costs of running your Avon business.

AVON